

HOW TO ASK FOR ANYTHING!

Effective and productive workplace communication is key to advancing your career and getting results in today's fast paced corporate cultures. It is now easier to learn how to enhance your personal communication "tools" and further improve your personal confidence. Using proven communication models dramatically increases your effectiveness and reduces stress. This webinar provides participants who choose to advance their careers, hard hitting communication models via the Internet. You will join in with other fast-track professionals and gain a clear understanding of the tools necessary to enhance your communication effectiveness.

Benefits: After completion of this webinar, participants will be able to:

- Understand the power of empathy and apply an easy to use model to demonstrate empathy – even if you don't feel very empathetic
- Use a proven method to ask for what you want, and increase your probability of getting it by 80%
- Give feedback that is constructive and useful

Sample Agenda:

- The power of "Oh" when you need to be empathetic – but don't feel empathetic
- The Rosenberg 4-step communication model, or how to ask others for what you want
- Knowing when to give constructive feedback – the critical role of timing

Webinar Methodology:

From the comfort of a client's home or office, participants dial-in to a conference call with an advance pass code. They also log into a secured website and view the accompanying PowerPoint presentation. The webinar includes high paced content instruction, Q&A and communication solutions, plus time for participants to add their success stories and ask questions regarding the challenges they experience in their particular culture.

Time Frame:

1 ½ hour webinar

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